MALAYSIAN AUTOMOTIVE ASSOCIATION PRESS RELEASE: 19 SEP 2025 PRODUCTION & SALES FOR AUGUST 2025

1. PRODUCTION

1.1

		AUGUST		YEAR-TO-DATE AUGUST		
Segment	2025	2024	Variance (%)	2025	2024	Variance (%)
PV (Passenger Vehicles)	65,153	70,214	-7	465,965	507,723	-8
CV (Commercial Vehicles)	3,958	4,342	-9	27,211	29,939	-9
Total	69,111	74,556	-7	493,176	537,662	-8

2. SALES

2.1

	AUGUST			YEAR-TO-DATE AUGUST		
Segment +	2025	2024	Variance (%)	2025	2024	Variance (%)
PV (Passenger Vehicles)	67,302	67,016	0	478,824	492,345	-3
CV (Commercial Vehicles)	5,739	5,564	3	38,038	45,187	-16
Total	73,041	72,580	1	516,862	537,532	-4

3. Market Performance in August 2025

Total Industry Volume (TIV) for August 2025 was **4.2% higher** than July 2025 (70,101 Units). The higher TIV is attributed to:

- Higher stock availability supported by July's high production volume of 71,439 units
- Aggressive promotion in conjunction with the Merdeka celebration month
- Sales impact from new model launches

4. Outlook for September 2025

The sales momentum in September 2025 is expected to consolidate due to:

- Less working days due to a number of public holidays in September 2025 (total: 4 days)
- "Wait-and-see" attitude towards 2026 National Budget announcement including details on the petrol subsidy rationalisation