

**MALAYSIAN AUTOMOTIVE ASSOCIATION
PRESS RELEASE : 17 FEBRUARY 2017
PRODUCTION & SALES FOR JANUARY 2017**

1. PRODUCTION

1.1

Segment	JANUARY			YEAR-TO-DATE JANUARY		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	42,767	42,698	1.00	42,767	42,698	1.00
CV (Commercial Vehicles)	2,765	3,953	0.70	2,765	3,953	0.70
Total	45,532	46,651	0.98	45,532	46,651	0.98

2. SALES

2.1

Segment	JANUARY			YEAR-TO-DATE JANUARY		
	2017	2016	Variance	2017	2016	Variance
PV (Passenger Vehicles)	40,294	39,942	1.01	40,294	39,942	1.01
CV (Commercial Vehicles)	4,373	4,647	0.94	4,373	4,647	0.94
Total	44,667	44,589	1.00	44,667	44,589	1.00

3 Market Performance in January 2017

Sales volume in January 2017 was 31 % or 20,155 units lower than December 2016.

Sales volume in January 2017 was 0.2 % or 78 units higher than similar corresponding month in 2016

- Continuation of aggressive sales & marketing campaigns for Chinese New Year festive celebrations
- Shorter working month due to the Chinese New Year festive holidays
- Impact of floods in the East Coast yet to be fully recovered

4 Outlook for February 2017

Sales volume for February 2017 is expected to be lower than January 2017 level.

- Short working month due to post Chinese New Year festive holidays