

REVISED DATA

**MALAYSIAN AUTOMOTIVE ASSOCIATION
PRESS RELEASE : 19 JANUARY 2012
PRODUCTION & SALES FOR DECEMBER 2011**

1. PRODUCTION

1.1

Segment	DECEMBER			YEAR-TO-DATE DECEMBER		
	2011	2010	Variance	2011	2010	Variance
PV (Passenger Vehicles)	28,660	38,331	0.75	488,261	522,568	0.93
CV (Commercial Vehicles)	3,375	3,190	1.06	45,254	45,147	1.00
Total	32,035	41,521	0.77	533,515	567,715	0.94

2. SALES

2.1

Segment	DECEMBER			YEAR-TO-DATE DECEMBER		
	2011	2010	Variance	2011	2010	Variance
PV (Passenger Vehicles)	42,621	49,330	0.86	535,113	543,594	0.98
CV (Commercial Vehicles)	5,333	5,435	0.98	65,010	61,562	1.06
Total	47,954	54,765	0.88	600,123	605,156	0.99

3. Market Performance in December 2011

Sales volume in December 2011 was 356 units or 0.7 % lower than the previous month.

Y-O-Y sales volume in December also registered a drop of 6,811 units or 12.4 %.

- preference of customers to register new vehicles in 2012.
- impact of Thailand's flood disaster has yet to be fully recovered.
- short working month.

4. Outlook for January 2012

Sales volume for January 2012 is forecasted to improve slightly.

- Promotional campaigns by car companies.
- rush for deliveries for Chinese New Year festival.